

*Building Skills...
To Enable Success*

CISCO TRAINING WITH GLOBAL KNOWLEDGE

The leading and most flexible Cisco Platinum Learning Partner

GLOBAL KNOWLEDGE has been a Cisco Learning Partner for more than 25 years, we are the largest Platinum Learning Partner Globally and have more than 50% market share within the UK Market. Our trainers are located throughout Europe enabling us to provide training in multiple languages and time-zones. Many of our trainers are involved in project deployments ensuring their skills are relevant to the solutions being sold today.

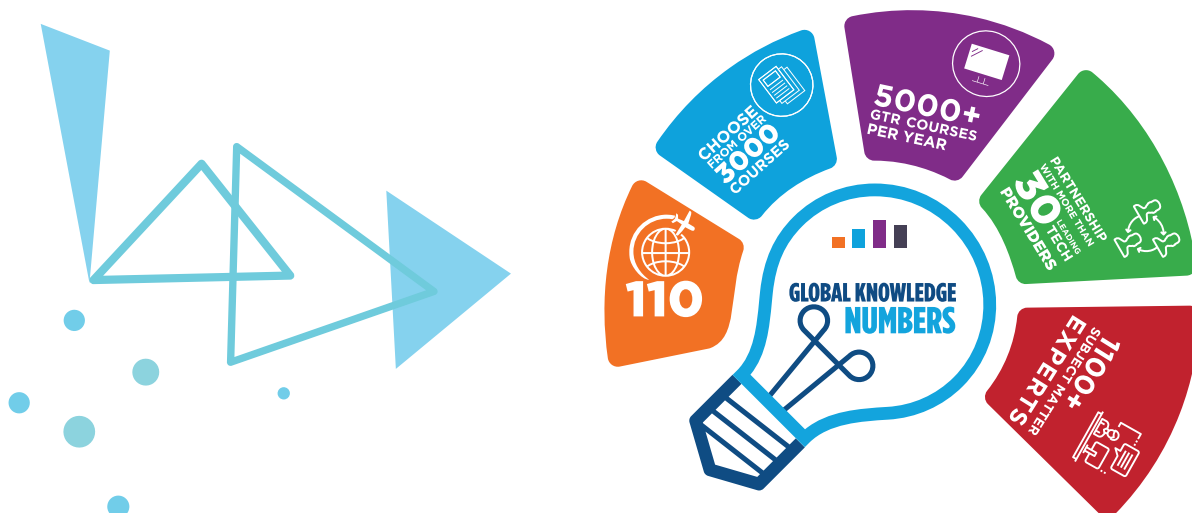
We can deliver in multiple modalities to suit the customer and can tailor the training to a specific customer's needs.



Platinum Learning Partner

Our Cisco offering can be split into several different categories.

- Product Training – Courses focused on a specific product or solution
- Certification Training
- Blended Solutions – Tailored to customers specific needs
- Partner Enablement – Channel Partner Program is just one element of this.



The Technology That Builds Bridges:

Cisco technology solves, creates, inspires, heals and secures to help build your bridge to possible



Networking



Service Provider



Data Center



Collaboration



Security



Internet of Things

HOT CISCO TOPICS:

Business needs have changed and organisations need a network that can be provisioned, managed and programmed more effectively than a traditional Network. Software Defined Networking has transformed the networks of today providing automation and programmability across data centers, campuses and wide area networks. Software Defined Networking (SDN) is the foundation for automating the network with intent-based networking.

Nearly all Cisco network upgrades or new deployments will include the key technologies required for an intent-based network.

The hot topics are:

- **Software Defined Networking – SDA and SD-WAN – Catalyst 9K and DNA Center**
- **ACI – Application Centric Infrastructure – Nexus 9K**
- **Wireless LAN Controllers – Catalyst 9800**
- **Security – ISE and Stealthwatch**
- **Meraki**

Global knowledge has an extensive portfolio of training available to support these new technologies from Administration through to deployment. Bespoke solutions can be also be created for those customers who have a large team they wish to upskill.

GK COURSES:

Software Defined WAN (SDW)	ENSDW	SDWAN300	SDWOTS
Software Defined Access (SDA)	SDAINT	DNAAS	ENSDA
ACI	N1-SDAOTS	DCACIA	DCACIO
Catalyst 9800 - WLC	DCACI		
ISE	N1-C98WF6		
ISE	SISE	ISESDA	
Stealthwatch	CSSA	CSSA	SWAT
Meraki	SNO SSO	ECMS2	
	ECMS1		

Book your clients on our Cisco courses during January, February and March for exclusive discounts.



Keith.Glynn@globalknowledge.co.uk or Serena.Eustace@globalknowledge.co.uk for further info.

CERTIFICATION:

Cisco has an extensive certification program which was completely remodelled at the beginning of 2020, to provide a more flexible and relevant certification program that reflects the demands of today's networks.

The Cisco Career certification programme consists of five distinct levels:

Entry	Associate	Professional	Expert	Architect
CCT	CCNA	DevNet Professional	CCDE	CCAr
	CyberOps Associate	CCNP Enterprise	CCIE Enterprise Infrastructure	
	DevNet Associate	CyberOPS Professional	CCIE Enterprise Wireless	
		CCNP Collaboration	CCIE Collaboration	
		CCNP Data Center	CCIE Data Center	
		CCNP Security	CCIE Security	
		CCNP Service Provider	CCIE Service Provider	

RECERTIFICATION:

All Cisco Certifications are valid for 3 Years.
There are several ways to renew Cisco certification.
Full details can be found [here](#).

Cisco Continuing Education Program
Continuing Education credits must be achieved before the certification being renewed expires.

Certification	CE Credits Required for Re-Certification
Associate - CCNA	30
Specialist	40
Professional - CCNP	80
Expert - CCIE	120
CCDE	120
Architect	N/A

Students should register for access to the CE Portal at ce.cisco.com, as this will provide them with full details of the courses included and the corresponding number of CE Credits per course.

EXAMS:

The majority of Cisco exams are proctored and can be taken online or in a Pearson-Vue Testing Centre. The only exception is the 700-XXX exams which are available online but non-proctored. All Cisco exams except the Practical Lab exam for CCIE can be purchased from Global Knowledge.

700 - XXX	£80
010-151, 100-490	£103
200-XXX, 300-XXX, 500-XXX	£246
350-XXX	£328
352-001	£369
352-011	£1312

Students will be provided with a voucher code for use on the Pearson-Vue website.

CISCO LEARNING CREDITS:

Cisco Learning Credits are prepaid training vouchers or “credits.” They are designed to provide the end-customer with the training they will need to optimise the solution they are purchasing.

Wherever possible these should be included in the initial quote of the customer solution. Cisco Learning Credits are redeemable at Global Knowledge. Each Learning Credit is worth \$100.

Cisco Learning credits can be used for:

- **Standard Cisco Courses**
- **Cisco Training Services Courses (aka Cisco Advanced Services)**
- **Cisco e-learning – this is often the customer’s preferred choice when they have expiring CLC’s – Customers however must activate their e-learning immediately.**
- **Exams but only if bundled-in with a course. If you wish to buy exams on their own, you will need to do this at:**
<https://learningnetwork.cisco.com/s/exam-vouchers-program>
- **Cisco events – often used for Cisco Live events and this must be done directly with Cisco.**

Cisco CLC’s are valid for 1 year from invoice date.

All training must take place before the expiry date. It is important to remember that, if you are selling e-learning as part of the solution, it must be accessed prior to the expiry date.

CLC’s can be extended for six months subject to approval, the request must be submitted by the customer’s team captain via the Learning Credit Management Tool.

Full details can be found [here](#).

CISCO DIGITAL LEARNING:

Cisco e-learning is known as Cisco Digital Learning. It is possible to purchase this as:

- **Individual Standalone Courses – Access period 180 days**
- **Cisco Digital Learning Libraries – All Access or Technology-based Libraries. Access Period 365 days**

There is a direct API link between GK and Cisco so any orders placed for products which fall in the above two categories will be automatically transferred to Cisco.

Delegates will require a CCO ID (Cisco.com ID to access) The student will need to launch/access via the Global Knowledge Website.

The email address provided for the student should match the email address linked to their CCO ID.

Pricing is on request. Please contact Keith.Glynn@globalknowledge.co.uk or Serena.Eustace@globalknowledge.co.uk for further information.

If the customer is using CLC's to pay for this product then they must launch immediately after purchase due to the CLC reimbursement rules.

CISCO TRAINING SERVICES (AKA CISCO ADVANCED SERVICES):

Cisco Training Services historically focused on Service Provider technologies, carrier routing system, optical, IOS-XR etc. Over recent years this has changed and they are now frequently used as the test bed for new Cisco courses before they are released to Cisco Platinum Learning Partners. Discount is 10% off the list price. The Cisco Training Services courses are visible on the Global Knowledge website along with any scheduled dates. Closed course pricing is 10 x the List Price for a course of 12 delegates. As a rule, Cisco do not provide cheaper pricing for less delegates, but we will always ask the question.

